BALANCE SHEET
Quarter 1/2008

| No. | Items | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS (100 = 110+120+130+140+150) | 100 |  | 210,635,653,459 | 220,780,425,490 |
| I | Cash \& Cash equivalents | 110 |  | 101,824,086,639 | 134,115,487,398 |
| 1 | Cash | 111 | V. 01 | 25,824,086,639 | 16,215,487,398 |
| 2 | Cash equivalents | 112 |  | 76,000,000,000 | 117,900,000,000 |
| II | Short-term financial investments | 120 | V. 02 | - | - |
| 1 | Short-term investments | 121 |  |  | - |
| 2 | Provision for devaluation of short-term investments (*) | 129 |  |  | - |
| III | Short-term receivables | 130 |  | 60,445,593,404 | 43,297,385,753 |
| 1 | Trade accounts receivables | 131 |  | 47,517,694,197 | 37,968,136,399 |
| 2 | Prepayment to suppliers | 132 |  | 1,411,343,843 | 1,098,003,785 |
| 3 | Short-term intercompany receivables | 133 |  |  | - |
| 4 | Receivables on percentage of construction contract completion | 134 |  |  | - |
| 5 | Other receivables | 135 | V. 03 | 14,081,255,456 | 6,795,945,661 |
| 6 | Provision for short-term doubtful debts (*) | 139 |  | (2,564,700,092) | (2,564,700,092) |
| IV | Inventories | 140 |  | 46,149,771,774 | 41,359,557,803 |
| 1 | Inventories | 141 | V. 04 | 46,353,981,829 | 41,563,767,858 |
| 2 | Provision for devaluation of inventories (*) | 149 |  | $(204,210,055)$ | (204,210,055) |
| V | Other short-term assets | 150 |  | 2,216,201,642 | 2,007,994,536 |
| 1 | Short-term prepaid expenses | 151 |  | 645,720,842 | - |
| 2 | VAT deductible | 152 |  |  | - |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 |  | 954,618,928 |
| 4 | Other short-term assets | 158 |  | 1,570,480,800 | 1,053,375,608 |
| B | LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 608,626,930,916 | 247,985,033,045 |
| I | Long-term receivables | 210 |  | - | - |
| 1 | Long-term receivables from customers | 211 |  |  |  |
| 2 | Capital receivable from subsidiaries | 212 |  |  |  |
| 3 | Long-term inter-company receivables | 213 | V. 06 |  |  |
| 4 | Other long-term receivables | 218 | V. 07 |  |  |
| 5 | Provision for long-term doubtful debts (*) | 219 |  |  |  |
| II | Fixed assets | 220 |  | 537,395,474,284 | 202,339,245,603 |
| 1 | Tangible fixed assets | 221 | V. 08 | 519,898,576,311 | 183,487,250,460 |
|  | - Historical cost | 222 |  | 869,087,288,777 | 510,108,699,952 |
|  | - Accumulated depreciation (*) | 223 |  | $(349,188,712,466)$ | $(326,621,449,492)$ |
| 2 | Finance leases fixed assets | 224 | V. 09 | - | - |
|  | - Historical cost | 225 |  |  | - |
|  | - Accumulated depreciation (*) | 226 |  |  | - |
| 3 | Intangible fixed assets | 227 | V. 10 | 189,596,582 | 207,555,638 |
|  | - Historical cost | 228 |  | 228,842,143 | 228,842,143 |
|  | - Accumulated depreciation (*) | 229 |  | $(39,245,561)$ | $(21,286,505)$ |
| 4 | Construction in progress | 230 | V. 11 | 17,307,301,391 | 18,644,439,505 |
| III | Property investment | 240 | V. 12 | - | - |
|  | - Historical cost | 241 |  |  |  |
|  | - Accumulated depreciation (*) | 242 |  |  |  |


| IV | Long-term financial investments | 250 |  | 53,240,000,000 | 28,050,000,000 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Investment in subsidiaries | 251 |  |  | - |
| 2 | Investment in associate or joint-venture companies | 252 |  | 2,490,000,000 | 100,000,000 |
| 3 | Other long-term investments | 258 | V. 13 | 50,750,000,000 | 27,950,000,000 |
| 4 | Provision for devaluation of long-term financial investments (*) | 259 |  |  | - |
| V | Other long-term assets | 260 |  | 17,991,456,632 | 17,595,787,442 |
| 1 | Long-term prepaid expenses | 261 | V. 14 | 17,991,456,632 | 17,595,787,442 |
| 2 | Deferred income tax assets | 262 | V. 21 |  | - |
| 3 | Others | 268 |  |  | - |
|  | TOTAL ASSETS (270 = 100+200) | 270 |  | 819,262,584,375 | 468,765,458,535 |
| A | LIABILITIES (300 = 310+330) | 300 |  | 619,119,915,278 | 254,232,419,931 |
| I | Short-term liabilities | 310 |  | 190,881,950,866 | 178,182,398,360 |
| 1 | Short-term borrowing | 311 | V. 15 | 7,008,826,101 | 8,316,413,312 |
| 2 | Trade accounts payable | 312 |  | 76,255,493,053 | 67,659,486,414 |
| 3 | Advances from customers | 313 |  | 5,295,120,456 | 3,224,855,540 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 1,595,774,363 | 4,307,230 |
| 5 | Payable to employees | 315 |  | 10,631,856,504 | 20,584,329,922 |
| 6 | Payable expenses | 316 | V. 17 | 41,923,203,385 | 47,061,323,858 |
| 7 | Intercompany payable | 317 |  |  |  |
| 8 | Payable in accordance with contracts in progress | 318 |  |  | - |
| 9 | Other short-term payables | 319 | V. 18 | 48,171,677,004 | 31,331,682,084 |
| 10 | Provision for short-term liabilities | 320 |  |  | - - |
| II | Long-term liabilities | 330 |  | 428,237,964,412 | 76,050,021,571 |
| 1 | Long-term accounts payable-Trade | 331 |  |  |  |
| 2 | Long-term intercompany payable | 332 | V. 19 |  |  |
| 3 | Other long-term payables | 333 |  |  |  |
| 4 | Long-term borrowing | 334 | V. 20 | 427,534,266,317 | 75,339,795,101 |
| 5 | Deferred income tax payable | 335 | V. 21 |  | - |
| 6 | Provision for unemployment benefit | 336 |  | 703,698,095 | 710,226,470 |
| 7 | Provision for long-term liabilities | 337 |  |  | - |
| B | OWNER'S EQUITY (400 = 410+430) | 400 |  | 200,142,669,097 | 214,533,038,604 |
| I | Capital sources and funds | 410 | V. 22 | 199,593,904,573 | 212,060,975,731 |
| 1 | Paid-in capital | 411 |  | 174,090,860,000 | 174,090,860,000 |
| 2 | Capital surplus | 412 |  |  | - |
| 3 | Other capital of owner | 413 |  | 1,921,685,194 | 1,921,685,194 |
| 4 | Treasury stock (*) | 414 |  |  | - - |
| 5 | Asset revaluation differences | 415 |  |  | - |
| 6 | Foreign exchange differences | 416 |  |  | - |
| 7 | Investment and development fund | 417 |  |  | - |
| 8 | Financial reserve fund | 418 |  | 2,896,459,541 | 2,832,811,464 |
| 9 | Other fund belong to owner's equity | 419 |  |  | - |
| 10 | Retained after-tax profit | 420 |  | 20,684,899,838 | 33,215,619,073 |
| 11 | Capital for construction work | 421 |  |  | - |
| II | Budget sources | 430 |  | 548,764,524 | 2,472,062,873 |
| 1 | Bonus and welfare funds | 431 |  | 499,700,824 | 2,472,062,873 |
| 2 | Budgets | 432 | V. 23 | 49,063,700 | - |
| 3 | Budget for fixed asset | 433 |  |  | - |
|  | TOTAL RESOURCES (440 = 300+400) | 440 |  | 819,262,584,375 | 468,765,458,535 |

## OFF BALANCE SHEET ITEMS

| No. | Items |  | Note | Ending Balance | Beginning Balance |
| :--- | :--- | :---: | :---: | :---: | :---: |
| 1. | Operating lease assets |  | 24 |  |  |
| 2. | Goods held under trust or for processing |  |  | $566,641,811$ | - |
| 3. | Goods received on consignment for sale |  |  |  | $566,641,811$ |
| 3.1 | Terminal |  |  |  | - |
| 3.2 | Others |  |  |  |  |
| 4. | Bad debts written off |  |  |  | $2,463,888,652$ |$]$

INCOME STATEMENT

## Quarter 1/2008

| Items | Code | Note | Quarter 1 |  | Accumulation fr. Jan. 01 to Mar. 31 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2008 | 2007 | 2008 | 2007 |
| 1. Sales | 1 | VI. 25 | 173,201,951,018 | 152,643,276,330 | 173,201,951,018 | 152,643,276,330 |
| 2. Deductions | 3 |  | 12,215,637 | - | 12,215,637 | - |
| 3. Net sales and services ( $\mathbf{1 0}=01-03$ ) | 10 |  | 173,189,735,381 | 152,643,276,330 | 173,189,735,381 | 152,643,276,330 |
| 4. Cost of goods sold | 11 | VI. 27 | 159,855,033,730 | 144,709,777,794 | 159,855,033,730 | 144,709,777,794 |
| 5. Gross profit (20=10-11) | 20 |  | 13,334,701,651 | 7,933,498,536 | 13,334,701,651 | 7,933,498,536 |
| 6. Financial income | 21 | VI. 26 | 1,713,513,556 | 1,528,656,549 | 1,713,513,556 | 1,528,656,549 |
| 7. Financial expenses | 22 | VI. 28 | 1,074,607,002 | 1,293,322,072 | 1,074,607,002 | 1,293,322,072 |
| - Include: Interest expenses | 23 |  | 1,074,607,002 | 1,291,899,500 | 1,074,607,002 | 1,291,899,500 |
| 8. Selling expenses | 24 |  | 8,249,693,902 | 4,459,567,506 | 8,249,693,902 | 4,459,567,506 |
| 9. General \& administration expenses | 25 |  | 3,983,504,944 | 2,124,500,882 | 3,983,504,944 | 2,124,500,882 |
| 10. Net operating profit 30=\{20+(21-22)-(24+25)\} | 30 |  | 1,740,409,359 | 1,584,764,625 | 1,740,409,359 | 1,584,764,625 |
| 11. Other income | 31 |  | 98,602,676 | 21,500,392 | 98,602,676 | 21,500,392 |
| 12. Other expenses | 32 |  | 64,282,130 | 30,986,609 | 64,282,130 | 30,986,609 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | 34,320,546 | $(9,486,217)$ | 34,320,546 | $(9,486,217)$ |
| 14. Profit before tax ( $50=30+40$ ) | 50 |  | 1,774,729,905 | 1,575,278,408 | 1,774,729,905 | 1,575,278,408 |
| 15. Current corporate income tax expenses | 51 | VI. 30 | 250,884,187 |  | 250,884,187 |  |
| 16. Deferred corporate income tax expenses | 52 | VI. 30 |  |  |  |  |
| 17. Profit after tax ( $60=50-51-52$ ) | 60 |  | 1,523,845,718 | 1,575,278,408 | 1,523,845,718 | 1,575,278,408 |
| 18. EPS (VND/share) (*) | 70 |  |  |  |  |  |

## CASH FLOWS STATEMENT

Quarter 1/2008 (Indirect method)

| Items | Code | Note | Accumulation fr. Jan. 01 to Mar. 31 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2008 | 2007 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Profit before tax | 1 |  | 1,774,729,905 | 1,575,278,408 |
| 2. Adjustment in accounts |  |  | 21,396,829,925 | 10,691,576,095 |
| Fixed assets depreciation | 2 |  | 22,585,222,030 | 10,928,333,144 |
| Provisions | 3 |  | - |  |
| Unrealized foreign exchange difference loss/gain | 4 |  | - |  |
| Loss/gain from investment | 5 |  | $(2,262,999,107)$ | (1,528,656,549) |
| Interest expenses | 6 |  | 1,074,607,002 | 1,291,899,500 |
| 3. Operating profit before the changes of current capital | 8 |  | 23,171,559,830 | 12,266,854,503 |
| Changes in accounts receivable | 9 |  | (7,459,467,412) | (13,048,102,968) |
| Changes in inventories | 10 |  | (4,790,213,971) | (7,520,704,485) |
| Changes in trade payables (exclude interest payable, income tax payable) | 11 |  | 162,955,127,671 | 143,908,667,363 |
| Changes in prepaid expenses | 12 |  | $(1,041,390,032)$ | 1,283,285,715 |
| Paid interest | 13 |  | $(921,481,827)$ | (1,105,733,729) |
| Paid corporate income tax | 14 |  | - |  |
| Other receivables | 15 |  | 49,063,700 | 317,214,293,166 |
| Other payables | 16 |  | $(2,067,090,487)$ | (298,138,991,833) |
| Net cash provided by (used in) operating activities | 20 |  | 169,896,107,472 | 154,859,567,732 |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | $(178,012,473,376)$ | (115,761,944,147) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | - |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  |  |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  |  |  |
| 5. Cash paid for joining capital in other companies | 25 |  | (25,130,000,000) |  |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 2,262,999,107 | 1,528,656,549 |
| Net cash used in investing activities | 30 |  | $(200,879,474,269)$ | $(114,233,287,598)$ |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  |  |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 |  |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | - |  |
| 4. Cash paid to principal debt | 34 |  | $(1,307,180,762)$ | (3,618,483,770) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  | $(853,200)$ | (3,264,015,520) |
| Net cash (used in) provided by financing activities | 40 |  | $(1,308,033,962)$ | (6,882,499,290) |
| Net cash during the period ( $20+30+40$ ) | 50 |  | $(32,291,400,759)$ | 33,743,780,844 |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 134,115,487,398 | 93,506,588,880 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (50+60+61) | 70 | 31 | 101,824,086,639 | 127,250,369,724 |

